

LEAD RETRIEVAL

Collect - Download - Follow Up

Capture attendees' contact information with the Emperia Lead Retrieval App. Use your mobile device to scan their badge & easily collect their contact information. No need to collect business cards!

BFFORF THF SHOW

• Receive Login Credentials

> via an email sent to the key contact with the subject line: 'Your Company Access Code for Emperia'.

2 Download the Emperia Lead Retrieval App







*Logins can be used across multiple devices.

3 Log In

using the credentials from the email. Share credentials with vour booth staff*



DURING THE SHOW



Tap to Scan the QR code on the attendee's badge.

Take Notes

about your new lead by using the comment field at the bottom of the screen.

*You can take more detailed notes by adding qualifiers, survey questions and sending content directly to your leads from the app. To learn more, contact your Customer Success Coordinator.

Ownload Lead Report

> at anytime, using the direct link provided to your key contact with vour company code. You will also receive an email at the end of each day with the link.

AFTER THE SHOW

- Receive Post-Show Email to access your leads through the direct link to download your lead reports. This will be sent to the key
- View, Sort & **Download Leads** directly into your CRM.
- Follow Up with your Leads within a week to increase ROI and keep the conversation going.

Contact Customer Success with any questions or if you need assistance!

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